

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of September 30, 2004¹

GROUP MEMBERSHIP BY COUNTY

	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Group² Members	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	202	41	292	0	1,726	82	834	286	2,770	0	1,000	460	884	1,266	9,843
CIGNA HealthCare of Massachusetts, Inc.³	85	35	150	1	534	156	1,125	314	1,248	0	357	314	170	8,256	12,745
ConnectiCare of Massachusetts, Inc.	0	25	0	0	2	292	6,939	1,706	0	0	3	0	2	79	9,048
Fallon Community Health Plan, Inc.	111	27	817	2	4,646	771	693	181	13,188	0	1,954	780	688	101,025	124,883
Great-West Healthcare of Massachusetts, Inc.⁴	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Harvard Pilgrim Health Care, Inc.	22,036	573	28,790	3,154	42,600	633	1,959	869	118,694	16	66,757	43,749	58,131	37,927	425,888
Health New England, Inc.	26	10,287	8	1	14	6,513	30,917	14,812	18	0	7	13	7	325	62,948
HMO Blue⁵	26,325	18,079	58,569	269	89,572	7,962	38,618	14,828	163,300	500	74,861	60,662	41,793	76,457	671,795
Neighborhood Health Plan, Inc.	82	47	1,002	3	2,639	13	81	44	4,564	0	2,829	2,033	12,058	409	25,804
Tufts Associated HMO, Inc.⁶	7,121	1,965	19,734	0	48,988	3,071	8,561	5,763	110,435	0	44,236	33,984	28,094	42,351	354,303
UnitedHealthcare of New England, Inc.	37	0	1,272	0	20	0	7	2	142	0	82	70	49	161	1,842
Total Group Members	56,025	31,079	110,634	3,430	190,741	19,493	89,734	38,805	414,359	516	192,086	142,065	141,876	268,256	1,699,099

¹ Information reported by HMOs as of the end of the third quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all commercial group members as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0."

³ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

⁴ One Health Plan of Massachusetts, Inc. changed its name to Great-West Healthcare of Massachusetts, Inc. effective July 21, 2003. The carrier notified the Division on September 6, 2002 that it would discontinue marketing all group business on October 7, 2002 and begin non-renewing business as of May 1, 2003.

⁵ A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

⁶ Doing business as Tufts Associated Health Plan and as Tufts Health Plan.